

# THE TRACTOR DEAL ONLINE WORKSHEET

## Instructions

- Each dialogue consists of a tractor buyer and a tractor seller. The buyer wants a tractor with certain specifications; the seller proposes the model that best suits this specs.
- Try to fill in the various specs as you listen to the dialogue. Listen as many times as you need. Then listen while reading the transcripts to confirm your answers. Finally, check your answers with the website.
- Not all specs will be stated in each dialogue. If not stated, put in “Not Given” or “Not Provided.” If the seller does not have a suitable tractor for the buyer, put in “NST” (no suitable tractor) for the Model row.

	Section 1	Section 2	Section 3	Section 4	Section 5	Section 6
Model						
Power Kilowatts Turbocharger & extra cost						
Drive 2WD, 4WD Extra for 4WD						
PTOs 2100 PTO & extra cost 540 PTO & extra cost 1000 PTO & extra cost						
Transmission Speeds < 10 km/hr. Extra cost for optional transmission						
Number of Hydraulic Lines Standard lines Optional lines Extra cost for optional lines						
Hydraulic Capacity Liters per minute Extra cost for high capacity pump						
3-Point Hitch Category Lifting capacity Extra cost for options						
Base Cost						
Final Cost						